COURSE OUTLINE: Sport Management Applications

1. GENERAL				
SCHOOL	Physical Educ	nysical Education & Sport Sciences		
DEPARTMENT	Physical Educ	nysical Education & Sport Sciences		
LEVEL OF STUDIES	Master Degre	ee – Level 7	7	
COURSE CODE	T207		SEMESTER 2 nd	
COURSE TITLE	SPORT MANA	AGEMENT AP	PLICATIONS	
Professor	Ourania Mats	souka		
TEACHINGACTI If theECTSCreditsaredistributedin dis lectures, labsetc. IftheECTSCreditsared thenplease indicate the teaching corresponding ECTS	stinct partsofth awardedto the hours per week	wholecourse,	TEACHINGHOURSPERWEEK	ECTSCREDITS
			3	7.5
Please, addlinesifnecessary.Teaching r the course are described in section 4.	nethods and or	rganization of		
COURSETYPE Background, GeneralKnowledge, Scientific Area, Skill Development		REA		
PREREQUISITES:	NO			
TEACHING & EXAMINATION	GREEK			
LANGUAGE:	ENGLISH IN E	RASMUS STU	JDENTS	
COURSE OFFERED TO	YES			
ERASMUSSTUDENTS:				
COURSE URL:	https://eclass	s.duth.gr/cou	urses/PHYED7B103/	

2. LEARNING OUTCOMES

Learning Outcomes

Pleasedescribethelearningoutcomesofthecourse: Knowledge, skills and abilitiesacquiredafterthesuccessfulcompletionofthecourse.

After completing the course and its assignments, students should be able to:

 a) organize of various sports events, such as international competitions, championships and tournaments

b) Taking advantage of opportunities to promote an idea, a brand or a presence, aswell as searching for lucrative trade deals and sponsorships

c) guidance (coach, consultant, guide) of various athletic participants in thevarious sports events

d) searching for commercial transactions with the aim of recognizing thedissemination of the sports product (which can be an event, an athlete, or sportsproducts), as well as the financial benefits arising from this dissemination.

e) securing of the interests of an athletic entity, on the basis of contracts or bymonitoring the legal regulations that exist or are going to be prepared.

General Skills	
Name the desirable general skills upon successful cor	mpletion of the module
Search, analysis and synthesis of data and information,	Project design and management
ICT Use	Equity and Inclusion
Adaptation to new situations	Respect for the natural environment

Decisio	on making	Sustainability
Auton	omous work	Demonstration of social, professional and moral responsibility and
Team	work	sensitivity to gender issues
Worki	ng in an international environment	Critical thinking
Worki	ng in an interdisciplinary environment	Promoting free, creative and inductive reasoning
Produ	ction of new research ideas	
-	- Search, analysis and synthesis of o	data and information
-	 Leveraging technology to search f 	or information
-	- Group work	
	Domonstration of social professio	anal and othical recognibility and consitivity to iccurs of

- Demonstration of social, professional and ethical responsibility and sensitivity to issues of gender, minorities and diversity
- Exercise criticism and self-criticism
- Promotion of free, creative and inductive thinking
- Decision making

3. COURSE CONTENT

- 1. Sports management applicatons
- 2. Principles functions of sports management
- 3. Skills of a sports manager
- 4. The role of the sports manager
- 5. Sports facilities operation
- 6. Press Release
- 7. Organization Camp operation
- 8. Sports product
- 9. Sponsorship forms
- 10. Income of sports club
- 11. Sports club expenses
- 12. Organizing sports tournament
- 13. Operation of recreational and adventure sports companies

4. LEARNING & TEACHING METHODS-EVALUATION

4. LEARNING & TEACHING METHODS EVA		
TEACHINGMETHOD	Face to face	
Face to face, Distance learning, etc.	Distance learning: synchronous	
	Distance learning: asynchronous	
	Case studies	
USEOF	Use of ICT in teach	ning and in
INFORMATION&COMMUNICATIONSTECHNOLOGY		-
(ICT)		
Use of ICT in Teaching, in Laboratory Education, in Communication with students		
TEACHING ORGANIZATION	Activity	Workload/semester
The ways and methods of teaching are described in detail. Lectures, Seminars, Laboratory Exercise, Field Exercise,	Lectures	87.5
Bibliographicresearch& analysis, Tutoring, Internship (Placement),	Seminars	20
Clinical Exercise, Art Workshop, Interactive learning, Study visits, Study / creation, project, creation, project. Etc.	Bibliographic	30
	search & analysis	
The supervised and unsupervised workload per activity is indicated here, so that total workload per semester complies to ECTS	Project 1	50
standards.	Total	187.5
STUDENT EVALUATION	Team project (30%)
Description of the evaluation process	Participation (10%)
	Exams	(60%)

Assessed to be a second s
Assessment Language, Assessment Methods, Formative or
Concluding, Multiple Choice Test, Short Answer Questions, Essay
Development Questions, Problem Solving, Written Assignment,
Essay / Report, Oral Exam, Presentation in audience, Laboratory
Report, Clinical examination of a patient, Artistic interpretation,
Other/Others
Please indicate all relevant information about the course
assessment and how students are informed

5. SUGGESTED BIBLIOGRAPHY

1. Alexandris K. &Kouthouris C. (2005). Personal incentives for participation in summer children's camps: investigating their relationships with satisfaction and loyalty. *Managing Leisure*, *10*, 39-53.

2. Αλεξανδρής Κ. (2007). Αρχές Μάνατζμεντ και Μάρκετινγκ Οργανισμών και Επιχειρήσεων Αθλητισμού και Αναψυχής. Εκδόσεις Χριστοδουλίδη. Θεσσαλονίκη.

3. Αυθίνος Ι. Γαργαλιάνος Δ. (2003), *Οργάνωση αθλητικών γεγονότων*. Πανεπιστημιακές παραδόσεις. Εκδόσεις Χαραλάμπους, Αθήνα.

4. Aguiar-Quintana, (2015). Under-researches Areas of Event Management in the past 15 year. *Tourism & Hospitality*. Vol 4. Issue 3.

5. Boisi W. Cook C. Hunsaker H. (2003). *Management and Organizational Behavior. Boston: McGraw-Hill.*

6. Case R., Branch D. (2003). A case to examine the job competencies of sport facilities managers. *International Sports Journal* 26-38.

7. Chelladurai P. (1999). *Human Resource Management in Sport and Recreation*. Champaign, IL. Human Kinetics Publishers.

8. Chelladurai P. Chang K. (2000). Targets and Standards of quality in sport services. *Sport Management Review*. 3, 1-22.

9. Costa G., Tsitskari E., Tzetzis G. & Goudas M. (2004). The factors for evaluating service quality in athletic camps: A case study. *EuropeanSportManagementQuarterly*, *1*, 22-35.

10. Crompton, J. (1995). Economic impact analysis of sports facilities and events: eleven sources of misapplication. *Journal of Sport Management*, 9, 14–35.

11. Donald Getz Haskayne (2008). Progress in Tourism Management Event tourism: Definition, evolution, and research. *Tourism Management* (29) 403–428

12. Event Planners Association and Clubs. (2016). *6 Secrets to planning a successful sporting event*, Sep. 12.

13. Guy Masterman (2004). *Strategic Sports Event Management. An International Approach.* Elsevier Butterworth-Heinemann Linacre House, Jordan hill, Oxford

14. Hanstad D.V. (2012). Risk Management in major sporting events: a participating national Olympic team's perspective. *Event Management*, 16, 189-201.

15. HuseyinKose, Tokay Argan, MetinArgan (2011). Special event management and event

marketing: A case study of TKBL all star 2011 in Turkey. Anadolu University, BilecikUniversity.

16. Λάιος Α. (2014). Εφαρμογή των Αρχών Μάνατζμεντ στην Προπονητική. Θεωρία και Πράξη. Εκδοτικός οίκος ίων. Αθήνα Steve Chen, Heather Adams-Blair (2013), Professional Expectations of Sport Management Students as Related to Academic Curricular Alignment Support and Preparation, Universal Journal of Management 1(3): 132-137.

17. Μύρων Μ. Ζαβλανός (2002). Μάνατζμεντ. Εκδόσεις Σταμούλης, Αθήνα.

18. Quaretman L. Li. M. (2003). Managing and Leading Sport Organizations.

19. Sawyer S. Smith O. (1999). *The Management of Clubs, Recreation and Sport: Concepts and Applications.* Champaign. IL. Sagamore.

20. Slack T. (1997). *Understanding Sport Organizations: The Application of Organization Theory.* Champaign. IL. Human Kinetics.

21. Shone, A. and Parry, B. (2001). *Successful Event Management: A Practical Handbook. London,* Continuum, Chapter 12.

22. Slibury D. (2000). Considering future sport delivery systems. *Sport Management Review. 3, 199-201*

23. Steve Chen, Heather Adams-Blair, Adora Miller. (2013) Professional Expectations of Sport Management Students as Related to Academic Curricular Alignment Support and Preparation. *Journal of Management* 1(3): 132-137.Tsitskari E. &Kouli O. (2010). Intrinsic motivation, athletic ability perception and self-satisfaction in sport camps. *World Leisure Journal*, *52*(4), 279-289.

24. Tsitskari E., Tsiotras D. & Tsiotras G. (2006). Measuring service quality in sport services. *Total Quality Management & Business Excellence*, *17* (5), 623-631.

25. UK Sport. (1999). Major Events: A Blueprint for Success. London, UK Sport.